



**Yamhill County**  
**OREGON**  
*Excellence in Service*

**INFORMATION TECHNOLOGIES**  
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**DATE:** April 27, 2022

**TO:** Yamhill County Board of Commissioners; Ken Huffer, County Administrator;  
 Justin Hogue, Business Services Director

**FROM:** Shane Hoffman, IT Manager

**SUBJECT:** Veeam Support and Licensing Renewal for 2021-22 Fiscal Year

**ATTACHMENTS (2):** TechHeads Quote  
 IT PO

**Request:**

IT is requesting retroactive Board of Commissioners' authorization to purchase the following: 1) 12 Veeam Availability suite universal licenses which is needed to backup all our virtual servers. 2) 775 Veeam backup licenses for backing up Office 365 3) STE Univ Lic 1 yr. with basic support which gives us our yearly maintenance and support from the vendor. Veeam is the County backup software solution that backups all our electronic data. Veeam is moving to a new licensing model, and line item 1 for \$9,193.92 is the one-time charge to move to this new licensing model. The Veeam licensing costs will be paid for by account 010-017-683.07 - software licensing and maintenance. If we did not have a signed PO sent to the vendor by April 30<sup>th</sup>, then the cost would increase by \$3000, and the \$3000 increase would be added to each invoice in subsequent years.

Adhering to our purchasing rules, I received three quotes from three different vendors from which to purchase the Veeam licensing. I propose to award TechHeads as the selected vendor for purchasing the Veeam licensing. The cost comparisons are as follows:

Vendor	Cost
TechHeads	\$27,498.08
Structured	\$27,848.69
CDW	\$29,762.50

Thank you for your time and consideration.

Regards  
 Shane J Hoffman

Accepted by Yamhill County  
 Board of Commissioners on  
5-5-2022 by Board Order  
 # 22-144